

Outside Relationships

Regulators Capital Suppliers Customers

U.S. Regulators

- General Business**
 - U.S. Customs & Border Protection (CPB) (Regulation of Imports of Finished Goods, Raw Materials and Supplies, Customs Duties Administration)
 - U.S. Dept of Commerce Bureau of Industry and Security / Export Administration (Regulation of Export of Finished Goods, Raw Materials and Supplies, and Information Handling, Export Licenses)
 - Environmental Protection Agency (EPA) (Regulation of Discharges, Leaks, Emissions, Disposal, Storage of Particulate Matter, Hazardous Waste, Toxic Substances in Water, Air and Soil; Superfund Clean-Up Requirement for Contamination)
 - Federal Trade Commission (FTC) (Consumer Protection and Anti-Trust Regulation)
 - U.S. Department of Labor (DOL) (Wage and Overtime Record-Keeping, Fair Hiring and Anti-Discrimination Regulation; Regulation of Workplace Health and Safety; Serious Injury Reporting)
 - U.S. Internal Revenue Service (IRS) and State Tax Authorities (Regulation of Income Taxes, Indirect Taxes Such as Excise Duty and Sales Tax, Payroll Taxes, Franchise Taxes, Withholding Taxes, and Ad Valorem Taxes)
 - U.S. Department of the Treasury (Regulation of Restricted Party Transactions, Improper Payments, and Economic Sanctions)
 - U.S. Patent and Trademark Office (USPTO) (Patent & Trademark Registrations)
 - Drug and Health**
 - Drug Enforcement Agency (DEA) (Wholesaler Registrations, Security and Operating Standards for Sale, Packaging, Storage and Distribution of Controlled Substances)
 - Food & Drug Administration (FDA) (Drug and Medical Device Regulation Covering Design, Testing, Quality, Safety, Labeling, Good Manufacturing Practices (cGMPs), Promotion, Distribution, Importation and Post-Market Surveillance)
 - Dept. of Health and Human Services (HHS) Centers for Medicare & Medicaid Services (Privacy of Patient-Identifiable Health and Personal Information)
 - Centers for Medicare & Medicaid Services (Medicare Supplier Standards, Anti-Fraud, Claims, and Billing Requirements)
 - State Regulators (Regulation and Reporting regarding Corporate Practice of Medicine and Pharmacy, Physician and Nurse Licensing, and the Marketing, Fee-Splitting and Physician Self-Referrals, Purchase, Storage, and Distribution of Pharmaceuticals)

Capital

- Public Debt Holders
- Hedge Counterparties
- Commercial Banks (Lead Bank: JPMorgan Chase Bank; Other Banks: Bank of America, Wells Fargo Bank, Citibank, Morgan Stanley Bank, MUFG Bank, Bank of Nova Scotia, U.S. Bank, Mizuho Bank, PNC Bank, TD Bank, KeyBank)

Suppliers

- Selected Pharmaceuticals Suppliers:
 - Pfizer (Entrel—Rheumatoid Arthritis; Lipitor—Cholesterol; Lyrica—Neuropathic Pain; Viagra—Erectile Dysfunction; Eliquis—Anticoagulant)
 - Roche (Herceptin—Breast Cancer; Mabthera and Rituxan—Lymphoma, Leukemia, and Autoimmune Disorders; Avastin—Metastatic Cancers)
 - NOVARTIS (Gilevec and Gilvec—Leukemia; Zefix—Cholesterol)
 - GILEAD (Atripla and Complera—HIV Infection)
 - Bristol Myers Squibb (Opdivo—Cancer)
 - GSK (Seretide—Asthma; Advair—Chronic Obstructive Pulmonary Disease)
 - Johanson-Johnson (Remicade—Rheumatoid Arthritis and Crohn's Disease)
 - abbvie (Humira—Rheumatoid Arthritis, Psoriasis, and Crohn's Disease)
 - AstraZeneca (Crestor—Cardiovascular Diseases; Symbicort—Asthma)
 - MERCK (Sitagliptin—Type 2 Diabetes)
 - WALGREENS (Xarelto—Oral Anticoagulant)
 - EXPRESS SCRIPTS (12% of Revenue)
 - Abbott (Infilu—Seasonal Flu Vaccine)
 - Celgene (Revlimid—Myelodysplastic Multiple Myeloma and Syndromes)

Customers

- Bond Financing
- Foreign Currency and Interest Rate Derivatives
- Working Capital Financing
- General Business, Drug and Medical Device, and Healthcare Regulation
- Supplies of Branded, Generic, Specialty, and Over-the-Counter Drugs for Distribution Network
- Specialty Logistics Services and Supply-Chain Strategies
- Research and Data Analytics Support Services
- Multi-Year Pharmaceutical Distribution and Generics Purchasing Services Agreement (Expires 2029)

Pharmaceuticals Customers

- Acute Care Hospitals and Health Systems
- Chain Retail Pharmacies (Walgreens Boots Alliance; Walgreens; Boots Alliance; 31% of Total Revenue)
- Independent Pharmacies (12% of Revenue)
- Pharmacies at Long-Term Care Facilities (Assisted Living)
- Mail Order Pharmacies
- Medical Clinics
- Governmental Agencies
- Group Purchasing Organizations
- Ion Solutions (ABC's Captive Oncology-Specific GPO)
- Oncology Product Procurement
- Community Oncology Physicians and Practices
- Drug Developers and Manufacturers
- Animal Health Customers
- Companion Animal Markets (Pets, Service Animals)
- Production Animal Markets (Livestock)
- Animal Health Products Manufacturers
- Pharmaceutical Makers, Medical and Veterinary Device Manufacturers, and Distributors

Regulators

- US Securities and Exchange Commission (Securities Law Disclosure and Financial Reporting Requirements; Anti-Fraud Law Record-Keeping Requirements)
- New York Stock Exchange (Listing, Maintenance and Corporate Accountability Rules)
- NYSE
- Selected Industry and Advocacy Organizations:
 - NCPAP (National Community Pharmacists Association)
 - scpc (Senior Care Pharmacy Coalition)
 - PHARMACISTS CARE (Patient Access to Pharmacists' Care Coalition (PAPCC))
 - NACDS (National Association of Chain Drug Stores)

AmerisourceBergen Corporation (a Delaware corporation)

Debt Structure Equity Structure

Debt (\$6.68B)		Credit Ratings: BAA2 (Moody's), A- (Fitch), A (Morningstar), A- (S&P)										Equity				
\$1.45B Receivables Securitization Facility (Matures 2024)	\$2.4B Multi-Currency Revolving Credit Facility, with \$1.4B Commercial Paper Program (Matures 2024)	Term Loan \$250M Matures 2023	\$1.0B Revolving Credit Note and Overdraft Facility (Matures 2024)	Senior Notes 2023 0.737%	2024 3.40%	2025 3.25%	2027 3.45%	2030 2.80%	2031 2.70%	2045 4.25%	2047 4.30%	Alliance Healthcare Debt \$236M	Non-recourse Debt \$117M	Common Stock: Authorized: 600 Million Issued: 285 Million Outstanding: 208.1 Million Record Holders: 2,315 (10/31/21)	Share Repurchase Program: Authorized: \$500 Million Remaining: \$473.4 Million	Treasury Stock: 82.6 Million Shares

Governance

Board of Directors

- Steven H. Collis, Chair
- Jane E. Henney (E)
- Ornella Barra (F, R)
- D. Mark Durcan (A, E)
- Richard W. Gochner (C, R)
- Lon R. Greenberg (E, G)
- Kathleen W. Hyle (E, F)
- Michael J. Long (G, E)
- Henry W. McGee (A, E)
- Dennis M. Nally (C, E)

Committees: Audit (A), Compensation & Success Planning (C), Finance (F), Governance, Sustainability, and Corporate Responsibility (G), Executive (E), Compliance & Risk (R)

Executive Officers

- Steven H. Collis, President & CEO
- James F. Cleary, EVP and CFO
- Elizabeth S. Campbell, EVP and Chief Legal Officer
- Leslie E. Donato, EVP and Chief Strategy Officer
- Silvana Battaglia, EVP and Chief Human Resources Officer
- Robert P. Mauch, EVP and Group President
- Gina K. Clark, EVP and Chief Communications & Administration Officer
- John G. Chou, EVP and Special Advisor to the Chairman & CEO

Finance and Accounting

- Accounting
- Corporate Finance
- Investor Relations
- Tax
- Treasury
- Tax
- Internal Audit
- FP&A
- Financial Strategy
- Financial Planning & Analysis

Human Resources

- Talent Acquisition
- Compensation
- Benefits
- Talent Development
- Employee Engagement
- Diversity and Inclusion
- Culture
- Succession Planning

Legal

- Legal
- Corporate Security
- Global Business Resilience
- Enterprise Risk Management
- Corporate Governance
- Compliance
- Intellectual Property Management

Corporate Matters

- Strategy**
 - Strategic Planning
 - Portfolio Diversification
 - Long-Term Growth Strategy
 - Business Development
 - Organic Expansion
 - Mergers & Acquisitions
- Communications & Administration**
 - Strategic Communications
 - Marketing
 - Government Affairs
 - Board Management
 - Human Resources
 - Public Relations
 - Corporate Citizenship
 - Managed Care Contracting
 - AmerisourceBergen Foundation

Operations

Pharmacy Distribution Services (FY21 Revenue: \$198.2 Billion)

- Distribution:** Distributes brand-name, specialty brand-name and generic pharmaceuticals, over-the-counter healthcare products, home healthcare supplies and equipment
- Consulting:** Provides data analytics, outcomes research and additional services for biotechnology and pharmaceutical manufacturers, and pharmacy management, staffing and additional consulting services, and supply management software to retail and institutional healthcare providers
- Packaging:** Delivers packaging solutions to institutional and retail healthcare providers
- Facilities**
 - Operations in 21 States (Alabama, Arizona, California, Colorado, Georgia, Hawaii, Illinois, Indiana, Kentucky, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, New York, North Carolina, Ohio, Pennsylvania, Texas, Virginia, Washington)
- Network Companies - Distribution**
 - Profarma - Pharmaceutical wholesaler in Brazil with 14 distribution centers (19.9% Owned Joint Venture)
- Oncology Supply Distributor of chemotherapy products**
- US Bioservices** - Independent pharmacy with a focus on specialty pharmacy dispensing (Lenvima, Varubi, Retevmo, Xospata, Zeposia)
- ASD Healthcare** - Specialty distributor for oncology, nephrology and blood-derived products
- Besse Medical** - Distributor of pharmaceuticals, vaccines and biologics and inventory management
- Network Companies - Consulting**
 - Lash Group - Patient support services
 - Cubixx Solutions - Inventory management technology
 - Elevate Provider Network - Internal Pharmacy Services Administrative Organization to assist pharmacies with reimbursement
 - Pharmacy Healthcare Solutions - Consulting services for hospitals and clinical staff
 - ICS - Specialty logistics consultant providing supply-chain strategies
 - HealthForward - Helps Canadian customers access specialty medications
- Products - Consulting**
 - IntrinsicQ Specialty Solutions Data Analytics (for Biotechnology Manufacturers, Pharmaceutical Manufacturers)
 - Pharmacy Management, Staffing and Management Software
 - Prescription Recommendation Services
- Packaging**
 - Products - Packaging
 - Packaging Solutions (Unit-Dose Packaging, Serialized Barcoding)
 - Outsourced Compound Sterile Preparations
- Competition**
 - CardinalHealth
 - MCKESSON
 - EXPRESS SCRIPTS

Other (Global Commercialization Services, Animal Health, and International Pharmaceutical Wholesale And Related Service Operations) (FY21 Revenue: \$116.0 Billion)

- Global Commercialization Services (FY21 Revenue: \$3.92 Billion)**
 - AmerisourceBergen Consulting Services ("ABCS")**
 - Segment Headquarters - Palm Beach, Florida, and South Carolina
 - Provides clinical trial support to product post-approval and commercialization support
 - Network Companies**
 - Xcenda: Assists pharmaceutical manufacturers commercialize treatments
 - Innomar Strategies: Provides consulting services, patient support programs, pharmacovigilance solutions, logistics, and specialty distribution
 - Herescon: Provides pharmaceuticals benefit analysis, market access services, pricing / reimbursement, analysis of research data, health services research, health economic evaluation and scientific communication
 - Products and Services**
 - Pharmaceutical Storage & Distribution (14 Global Depots)
 - Comparator Sourcing (Drugs) (Price quotations for temperature-controlled transport to research / clinical trials)
 - Direct-to-Patient (Deliver medications to patients' homes via medical courier)
 - Temperature Controlled Logistics (In unbroken temperature chain)
 - Biosphere (Collect patient samples at clinical trial site for transport to labs)
 - World Courier: Segment Headquarters - Weybridge, England; Global specialty transportation and logistics provider for the biopharmaceutical industry in 50+ countries
 - Worldwide Depots: Clinical and commercial storage in 12 countries (Argentina, Australia, Brazil, Chile, Columbia, India, Japan, Mexico, Peru, Russia, Singapore, Turkey); Clinical storage in 3 countries (China, Israel, South Africa)
 - CORE Labs (Climate Optimisation and Research Engineering): State-of-the-art climate chamber in Cologne Germany that tests packaging under a host of conditions
 - Profarma Specialty (19.9% Owned Joint Venture): Drug distribution, specialty pharmacy and patient support in Brazil
 - Competition**
 - CardinalHealth
 - MCKESSON
 - UPS Supply Chain Solutions
 - IQVIA
- MWI Animal Health (FY21 Revenue: \$4.68 Billion)**
 - Sells pharmaceuticals, vaccines, parasiticides, diagnostics, micro feed ingredients, and other products to the companion animal and production animal markets as well as value-added services (e-commerce platform, technology management systems, pharmacy fulfillment, inventory management system, equipment procurement consultation, special order fulfillment, and educational seminars)
 - Segment Headquarters - Boise, Idaho
 - Network Companies**
 - MWI Animal Health (USA): Distributor of animal health products and services
 - MWI Animal Health U.K.: Distributor of animal health products and services
 - Micro Technologies: Patented computerized management systems for individual and herd animal information collection and management decision making
 - Securos Surgical: Surgical instruments and orthopedic implants and sutures
 - Supplier of retail items, clinical supplies, pharmaceuticals, and equipment
 - Products and Services**
 - Livestock Industries**
 - Provides health products (to cattle, swine, poultry producers)
 - Vaccines | Pharmaceuticals | Diagnostics
 - Micro Feed Ingredients | Parasiticides
 - Sales Force Services**
 - Provides sales forces to animal health manufacturers
 - Competition**
 - Henry Schein
 - Midwest Veterinary Supply
 - Alfresa
- Alliance Healthcare (FY21 Revenue: \$7.37 Billion)**
 - Supplies pharmaceuticals, other healthcare products, and related services to healthcare providers, in 10 countries, mainly in Europe
 - Segment Headquarters - Weybridge, England
 - Alliance Healthcare Brands**
 - Alliance Healthcare: Wholesale pharmacy supplier and distributor of branded and generic medicines, OTC medicines, health and beauty products, and medical devices to independent pharmacists using 300+ distribution centers
 - Healthcare Logistics: Logistics services
 - Alloga: Order Management: Supply chain demand planning, order fulfillment, sample ordering and order to cash; Packing and Labelling: Packing and labelling services; Pharmaceutical Warehousing: Specialist warehouses and storage facilities
 - Alcura: Pre-launch Solutions: Offers managed access programs during the pre-launch clinical period, continued patient support, & regulatory compliance; Brand Development and Market Access: Provides brand support, patient support, limited distribution services, and clinical support services
 - Skills in Healthcare: Marketing and Sales Solutions: Supports brand growth via tailored brand sales solutions and sales training to pharmacy staff
 - Alphega Pharmacy: Pharmacies: Supports 7,100+ independent pharmacy members across ten countries in Europe
 - Alvita: Private Label Patient Care Products: Patient care products (surgical, diagnostics, orthopaedics, incontinence and everyday health and wellbeing)
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